WILD TOMORROW FUND, INC.

FINANCIAL STATEMENTS
AND
AUDITORS' REPORT

DECEMBER 31, 2021 AND 2020

WILD TOMORROW FUND, INC.

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INDEPENDENT AUDITORS' REPORT

To: The Board of Directors of Wild Tomorrow Fund, Inc.

Opinion

We have audited the financial statements of Wild Tomorrow Fund, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities, expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the financial position of Wild Tomorrow Fund, Inc. as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Wild Tomorrow Fund, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Wild Tomorrow Fund, Inc.'s ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they could reasonably be expected to influence the judgement made by a reasonable user based on these financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Wild Tomorrow Fund, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Wild Tomorrow Fund, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Skody Scot & Company, CPAS, P.C.

New York, NY October 31, 2022

WILD TOMORROW FUND, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2021 AND 2020

| | | 2021 | | 2020 | | | | | | | |
|---|----|-----------------|----|----------|--|--|--|--|--|--|--|
| ASSETS | | | | | | | | | | | |
| Cash and cash equivalents | \$ | 595,189 | \$ | , | | | | | | | |
| Accounts receivable | | - | | 2,400 | | | | | | | |
| Contributions and other receivables | | 16,710 5.740 | | 23,119 | | | | | | | |
| Prepaid expenses and other assets | | 5,740 | | 26,874 | | | | | | | |
| Total assets | \$ | 617,639 | \$ | 522,259 | | | | | | | |
| | | | | | | | | | | | |
| LIABILITIES AND NET ASSETS | | | | | | | | | | | |
| Liabilities: | | | | | | | | | | | |
| Accounts payable and accrued expenses | \$ | 32,697 | \$ | 28,363 | | | | | | | |
| Grants payable | | 224,010 | | _ | | | | | | | |
| Deferred revenue | | 32,500 | | 41,000 | | | | | | | |
| Loan payable | | 150,000 | | 150,000 | | | | | | | |
| Total liabilities | | 439,207 | | 219,363 | | | | | | | |
| Commitments and contingencies (see notes) | | | | | | | | | | | |
| Net Assets/(Deficit): | | | | | | | | | | | |
| Without donor restrictions | | 123,531 | | (21,490) | | | | | | | |
| With donor restrictions | | 54,901 | | 324,386 | | | | | | | |
| Total net assets/(deficit) | | 178,432 | | 302,896 | | | | | | | |
| Total liabilities and net assets | \$ | 617,639 | \$ | 522,259 | | | | | | | |

WILD TOMORROW FUND, INC. STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2021 AND 2020

| | | | | 2021 | | | | | 2020 | |
|--|------|------------|-----|-----------|---------------|------|------------|----|------------|---------------|
| | Witl | nout Donor | Wit | h Donor | | With | out Donor | Wi | ith Donor | |
| | Re | strictions | Res | trictions | Total | Res | strictions | Re | strictions | Total |
| Support and Revenues: | | | | | | | | | | |
| Contributions | \$ | 627,950 | \$ | 47,005 | \$ 674,955 | \$ | 354,307 | \$ | 317,127 | \$ 671,434 |
| Contributions - nonfinancial | | 97,412 | | - | 97,412 | | 5,953 | | _ | 5,953 |
| Program service revenue | | 40,525 | | - | 40,525 | | 277 | | _ | 277 |
| Special events: | | | | | | | | | | |
| Event income | | 267,676 | | - | 267,676 | | 151,002 | | - | 151,002 |
| Event income - nonfinancial | | 45,000 | | - | 45,000 | | 21,500 | | - | 21,500 |
| Less: related direct costs | | (95,818) | | - | (95,818) | | (11,918) | | - | (11,918) |
| Net special event income | | 216,858 | | - | 216,858 | | 160,584 | | - | 160,584 |
| Interest and other income Net assets released from restriction: | | 3,677 | | - | 3,677 | | 4,977 | | - | 4,977 |
| Satisfaction of purpose restrictions | | 316,490 | | (316,490) | - | | 8,436 | | (8,436) | - |
| Total support and revenues | | 1,302,912 | | (269,485) | 1,033,427 | | 534,534 | | 308,691 | 843,225 |
| Expenses: | | | | | | | | | | |
| Program expenses: | | | | | | | | | | |
| Wildlife protection | | 59,088 | | - | 59,088 | | 92,548 | | - | 92,548 |
| Habitat conservation | | 739,737 | | - | 739,737 | | 190,164 | | - | 190,164 |
| Conservation research | | 8,477 | | - | 8,477 | | 26,856 | | - | 26,856 |
| Community support & education | | 134,950 | | - | 134,950 | | 65,871 | | - | 65,871 |
| Total program expenses | | 942,252 | | - | 942,252 | | 375,439 | | - | 375,439 |
| Supporting services: | | | | | | | | | | |
| Management and general | | 126,168 | | - | 126,168 | | 111,584 | | _ | 111,584 |
| Fundraising | | 89,471 | | - | 89,471 | | 87,836 | | - | 87,836 |
| Total expenses | | 1,157,891 | | _ | 1,157,891 | | 574,859 | | - | 574,859 |
| Increase/(decrease) in net assets/(deficit) | | 145,021 | | (269,485) | (124,464) | | (40,325) | | 308,691 | 268,366 |
| Net assets/(deficit), beginning of year | | (21,490) | | 324,386 | 302,896 | | 18,835 | | 15,695 | 34,530 |
| Net assets/(deficit), end of year | \$ | 123,531 | \$ | 54,901 | \$ 178,432 | \$ | (21,490) | \$ | 324,386 | \$ 302,896 |

See accompanying notes to the financial statements.

WILD TOMORROW FUND, INC. STATEMENT OF EXPENSES YEAR ENDED DECEMBER 31, 2021

| | | Program Expenses | | | | | | | | | | Supportin | ng Se | rvices | | |
|-----------------------------------|-----|------------------|-----|------------|------|-----------|----|-------------------|----|----------------|------------|-----------|-------------|--------|----------|----------|
| | | | | | | | Со | mmunity | | | | | | | | |
| | V | Vildlife | | Habitat | Cons | servation | Sı | upport & | | Total | Management | | | | | Total |
| | Pro | otection | Cor | nservation | Re | search | E | Education Program | | and General Fu | | Fur | Fundraising | | Expenses | |
| 0.1. | • | 40.445 | • | 04.504 | • | 0.475 | • | 44.004 | • | 04.405 | • | 40.500 | • | 50.044 | • | 100.001 |
| Salaries | \$ | 12,445 | \$ | 64,504 | \$ | 2,475 | \$ | 14,681 | \$ | 94,105 | \$ | 48,562 | \$ | 56,014 | \$ | 198,681 |
| Payroll taxes and benefits | | 1,844 | | 10,191 | | 604 | | 2,677 | | 15,316 | | 8,680 | | 5,879 | | 29,875 |
| Outside contractors | | 1,750 | | - | | - | | - | | 1,750 | | 50 | | 6,950 | | 8,750 |
| Bank charges and processing fees | | - | | - | | - | | _ | | - | | 12,112 | | 8,545 | | 20,657 |
| Computer software and hardware | | - | | 231 | | - | | 215 | | 446 | | 3,159 | | 6,383 | | 9,988 |
| Grants to affiliate | | 23,398 | | 661,890 | | 5,149 | | 51,763 | | 742,200 | | - | | - | | 742,200 |
| Grants to other organizations | | 16,024 | | - | | - | | - | | 16,024 | | - | | - | | 16,024 |
| Insurance | | - | | - | | _ | | - | | - | | 2,081 | | - | | 2,081 |
| Interest | | - | | - | | - | | - | | - | | 8,513 | | - | | 8,513 |
| Office expense | | 1,299 | | 897 | | 249 | | 1,920 | | 4,365 | | 12,031 | | 2,558 | | 18,954 |
| Professional fees | | - | | - | | - | | - | | - | | 21,142 | | - | | 21,142 |
| Promotion | | 9 | | 156 | | - | | - | | 165 | | 212 | | 1,469 | | 1,846 |
| Supplies, equipment, and other | | 2,319 | | 1,411 | | - | | 1,700 | | 5,430 | | 667 | | 952 | | 7,049 |
| Travel, conferences, and meetings | | - | | 457 | | - | | - | | 457 | | 8,959 | | 721 | | 10,137 |
| Volunteer experience | | - | | - | | - | | 61,994 | | 61,994 | | - | | - | | 61,994 |
| Total expenses | \$ | 59,088 | \$ | 739,737 | \$ | 8,477 | \$ | 134,950 | \$ | 942,252 | \$ | 126,168 | \$ | 89,471 | \$1 | ,157,891 |

WILD TOMORROW FUND, INC. STATEMENT OF EXPENSES YEAR ENDED DECEMBER 31, 2020

| | Program Expenses | | | | | | | | | | | Supportin | | | | |
|-----------------------------------|------------------|------------------|----|------------------------------|----|---------|-------|------------|----|---------|-----|-----------|-------|-----------|----|---------|
| | | | | | | | Co | mmunity | | | | | | | | |
| | ٧ | Wildlife Habitat | | Conservation Support & Total | | | Total | Management | | | | | Total | | | |
| | Pr | otection | Со | nservation | Re | esearch | E | ducation | F | Program | and | d General | Fu | ndraising | E | xpenses |
| | • | 45 550 | • | 47.040 | • | 0.070 | • | 40.000 | • | 00.007 | • | 40.470 | • | 74.050 | • | 000 000 |
| Salaries | \$ | 15,553 | \$ | 47,040 | \$ | 8,072 | \$ | 13,232 | \$ | 83,897 | \$ | 46,478 | \$ | 71,858 | \$ | 202,233 |
| Payroll taxes and benefits | | 966 | | 2,424 | | 536 | | 899 | | 4,825 | | 6,943 | | 5,196 | | 16,964 |
| Outside contractors | | - | | 500 | | 525 | | - | | 1,025 | | - | | 2,550 | | 3,575 |
| Bank charges and processing fees | | - | | - | | - | | _ | | - | | 7,932 | | 1,546 | | 9,478 |
| Computer software and hardware | | - | | - | | - | | 32 | | 32 | | 2,685 | | 2,217 | | 4,934 |
| Grants to affiliate | | 37,248 | | 135,429 | | 16,438 | | 46,800 | | 235,915 | | - | | - | | 235,915 |
| Grants to other organizations | | 37,500 | | - | | 500 | | - | | 38,000 | | - | | - | | 38,000 |
| Insurance | | - | | - | | - | | - | | - | | 1,615 | | 119 | | 1,734 |
| Interest | | - | | - | | - | | - | | - | | 1,599 | | - | | 1,599 |
| Office expense | | - | | 268 | | - | | 40 | | 308 | | 13,311 | | 1,388 | | 15,007 |
| Professional fees | | - | | - | | - | | - | | - | | 23,273 | | - | | 23,273 |
| Promotion | | - | | - | | - | | 37 | | 37 | | 301 | | 874 | | 1,212 |
| Supplies, equipment, and other | | 811 | | 2,470 | | 472 | | 375 | | 4,128 | | 22 | | 89 | | 4,239 |
| Travel, conferences, and meetings | | 470 | | 2,033 | | 313 | | 4,456 | | 7,272 | | 7,425 | | 1,999 | | 16,696 |
| Total expenses | \$ | 92,548 | \$ | 190,164 | \$ | 26,856 | \$ | 65,871 | \$ | 375,439 | \$ | 111,584 | \$ | 87,836 | \$ | 574,859 |

WILD TOMORROW FUND, INC. STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2021 AND 2020

| | 2021 | | | 2020 |
|---|------|---|----|--|
| Cash flows from operating activities: | | | | |
| Increase/(decrease) in net assets/(deficit) | \$ | (124,464) | \$ | 268,366 |
| Adjustments for non-cash items included in operating activities: | | | | |
| Donated cryptocurrency (Gains)/losses on sales of donated cryptocurrency | | (91,675) (5,689) | | (2,106) (5,826) |
| Changes in assets and liabilities: Accounts receivable Contributions and other receivables Prepaid expenses Accounts payable and accrued expenses Grants payable Deferred revenue Net cash provided/(used) by operating activities | _ | 2,400 6,409 17,062 4,334 224,010 (8,500) 23,887 | _ | 7,100 4,695 (15,753) (3,794) (18,247) 12,500 246,935 |
| Cash flows from investing activities: Proceeds from sales of donated cryptocurrency Net cash provided/(used) by investing activities | | 101,436 | | 5,108 5,108 |
| Cash flows from financing activities: Proceeds from EIDL loan | | - | | 150,000 |
| Net increase/(decrease) in cash and cash equivalents | | 125,323 | | 402,043 |
| Cash and cash equivalents at beginning of year | | 469,866 | | 67,823 |
| Cash and cash equivalents at end of year | \$ | 595,189 | \$ | 469,866 |
| Supplemental information: Interest paid | \$ | 3,205 | \$ | <u>-</u> |

See accompanying notes to the financial statements.

Note 1 - Summary of Significant Accounting Policies

The Organization

Wild Tomorrow Fund, Inc. (Organization), a not-for-profit organization, was incorporated in the State of New York on March 13, 2015. The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal, state or local income taxes has been recorded. The Organization does not believe its financial statements contain any uncertain tax positions. The Organization primarily receives its support from contributions and fundraising events.

The Organization's primary mission is to protect threatened and endangered species in South Africa and the habitats they depend on for survival. The Organization's vision is for a world in which wildlife habitats are expanded and protected, and where existing reserves have the resources needed to keep their animals safe.

The Organization provides the following four programs: Wildlife Protection - supporting private and government reserves, providing essential supplies and equipment for rangers, anti-poaching teams, and conservation managers, and conducting wildlife protection activities, such as elephant and wild dog collaring and rhino dehorning; Habitat Conservation - strategically conserves land in biodiverse areas in order to protect and reconnect habitat for threatened wildlife, and the protection, restoration and re-wilding of the Greater Ukuwela Nature Reserve, a wildlife corridor in KwaZulu-Natal South Africa; Conservation Research - conducting field research on threatened species native to South Africa including the spotted hyena, suni antelope, wild lion management and other biodiversity studies at Wild Tomorrow Fund's reserves and partner reserves in southern Africa; and Community Support & Education - supporting the development of communities living nearby to our wildlife reserves in KwaZulu-Natal, South Africa, while raising awareness of African wildlife conservation issues internationally including by bringing international volunteer groups to the field.

Basis of Accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Use of Estimates

Management uses estimates and assumptions in preparing the financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

Cash Equivalents

For the purposes of the statements of financial position and the statements of cash flows, the Organization considers as cash equivalents money market funds and all highly liquid resources, such as investments in certificates of deposits and treasury bills, with an original maturity to the Organization of three months or less.

Note 1 - Summary of Significant Accounting Policies (Continued)

<u>Investments</u>

The Organization records donated investments at their fair values on the dates of donation. The policy of the Organization is to sell donated investments immediately after receipt. For the purposes of the statements of cash flows, donated investments and the proceeds generated from their sales are included within operating activities.

Receivables

Receivables that are expected to be collected within one year are recorded at their net realizable value. Receivables that are expected to be collected in future years are recorded at the present value of estimated future cash flows. All receivables are expected to be received within one year and as such have been stated at their net realizable value with no allowance for uncollectable contributions.

Grants Payable

Grants payable represents all unconditional grants that have been authorized by the Organization but remain unpaid as of the statement of financial position date. All grants payable as of December 31, 2021 and 2020, are due to be paid within one year. Conditional grants are expensed and considered payable in the period the conditions are substantially satisfied. At December 31, 2021 and 2020, the Organization did not have any conditional grants that were not recognized.

Net Assets

Net assets, revenue, gains and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. This classification includes net assets designated by the board or management for a specified purpose.

Net Assets With Donor Restrictions – Net assets subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature (endowment), where the donor stipulates that resources be maintained in perpetuity.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and in the statements of expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include salaries, payroll taxes, and benefits based on estimated time and effort. Grants to affiliate are allocated based on the actual expenditure of the funds by the affiliate. The Organization classifies expenses, which are not directly related to a specific program, as Management and General expenses.

Note 1 - Summary of Significant Accounting Policies (Continued)

Revenue Recognition

The Organization recognizes contributions when cash, nonfinancial assets, or unconditional promises to give are received. Nonfinancial assets are valued based upon the type of asset that is received. Conditional promises to give, which have a measurable performance or other barrier and a right of return, are not recognized until the conditions on which they depend have been met. Amounts received prior to meeting these conditions, if any, are reported as refundable advances in the statements of financial position. At December 31, 2021 and 2020, the Organization did not have any conditional pledges that were not recognized.

Contributions are considered available for the Organization's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted for a purpose by the donor are reported as support with donor restrictions and increases in net assets with donor restrictions. Contributions received with restrictions that are met in the same reporting period are reported as support without donor restrictions and increases in net assets without donor restrictions. When a restriction expires (either a stipulated time period ends or a purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions.

Program service revenue relates to fees received in exchange for program services and consists primarily of volunteer experience trip fees. The program service generally contains a single delivery/service element and revenue is recognized at a single point in time when ownership, risks and rewards transfer, and all performance obligations are considered to be satisfied. Any revenue received which has not been earned is recorded as deferred revenue.

The Organization receives special events revenue which contains both an exchange component and a conditional contribution component. Both components are recognized when the event takes place. Any event revenue received in advance of the event is recorded as deferred revenue.

During the year ended December 31, 2021, the Organization received \$37,600 of Paycheck Protection Program funds from the U.S. Small Business Administration. Management has determined that the correct model to follow is the grant model and that the purpose-related conditions imposed on the grant were met by year-end. Therefore, the full amount has been recognized as revenue. The amount is included with contributions in the statement of activities for the year ended December 31, 2021.

During the year ended December 31, 2020, the Organization received \$37,009 of Paycheck Protection Program funds and \$2,000 of advanced EIDL funds from the U.S. Small Business Administration. EIDL advance funds are forgivable and are separate from EIDL loan funds which are mentioned in Note 4. Management has determined that the correct model to follow is the grant model and that the purpose-related conditions imposed on the grants were met by year-end. Therefore, the full amounts were recognized as revenue and included with contributions in the statement of activities for the year ended December 31, 2020.

During the year ended December 31, 2021, the Organization was awarded \$15,680 of employee retention credits from the U.S. Treasury. The amounts are reported as reductions in salaries expense for the year ended December 31, 2021.

Note 2 - Cash and Cash Equivalents

Cash and cash equivalents consisted of the following at December 31, 2021 and 2020:

| | 2021 | 2020 |
|---------------------------|------------|------------|
| Bank deposits and cash | \$ 544,495 | \$ 417,507 |
| Money market funds | 50,694 | 49,756 |
| Investment - pending sale | | 2,603 |
| | \$ 595,189 | \$ 469,866 |

Note 3 - Foreign Affiliate

The Organization provides support to Wild Tomorrow Fund South Africa NPC (Affiliate). The Affiliate is a charitable organization formed in South Africa for the purpose of furthering the Organization's activities locally in South Africa. The Affiliate conducts its activities in South Africa, which include the purchase and acquisition of land, and also funded by a local bond. That bond was paid off in May 2022. During the years ended December 31, 2021 and 2020, the Organization granted \$742,200 and \$235,915, respectively, to the Affiliate. At December 31, 2021 and 2020, grants payable to the Affiliate was \$224,010 and \$0, respectively.

Note 4 - Loan Payable

In June 2020, the Organization received a \$150,000 loan from the Unites States Small Business Administration (SBA). The loan charges an annual interest rate of 2.75%. Monthly installment payments of principal and interest began in August 2021. Each payment is first applied to accrued interest and the remaining balance of the payment, if any, is then applied to principal. The loan matures in June 2050 and any remaining balance on the loan is due at this time.

As of December 31, 2021, the future principal maturities of the SBA loan are as follows:

| Year ended December 31, 2022 | \$ | 407 |
|------------------------------|------|-----------------|
| 2023 | | 3,606 |
| 2024 | | 3,695 |
| 2025 | | 3,809 |
| 2026 | | 3,915 |
| Thereafter | | 134 <u>,568</u> |
| | \$ ^ | 150,000 |

Note 5 - Concentrations

The Organization maintains its bank accounts with financial institutions. The Federal Deposit Insurance Corporation (FDIC) insures bank deposits up to \$250,000 per financial institution. At times, the balances of the accounts exceeded the insured limits during the years ended December 31, 2021 and 2020.

Note 6 - Net Assets With Donor Restrictions

As of December 31, 2021 and 2020, net assets with donor restrictions are available as follows:

| | 2021 | 2020 |
|--|--------------|---------------|
| Wildlife protection | \$ 7,518 | \$ 1,375 |
| Habitat conservation | - | 290,584 |
| Vehicle purchase | 1,959 | 6,159 |
| Green Mambas project | 4,837 | 26,268 |
| Ukuwela Homestead project | 40,587 | |
| Total net assets with donor restrictions | \$ 54,901 | \$ 324,386 |

Note 7 - Related Party Transactions

The Organization employs two members of the board of directors who are both cofounders and key staff of the organization. For the years ended December 31, 2021 and 2020, the total salary paid to these employees amounted to \$195,000 and \$180,000, respectively. The Board conducts a compensation review of comparable organizations before setting and approving these salaries.

Note 8 - Revenue from Contracts with Customers

Detail of revenue from contracts with customers during the years ended December 31, 2021 and 2020, is as follows:

| | 2021 | | 2020 |
|--|--------------|----|--------|
| Volunteer experience trip fees | \$ 40,285 | \$ | - |
| Special event revenue - exchange component | 95,818 | | 11,918 |
| Other program revenue | 240 | | 277 |

The following table provides information about significant changes in the contract liabilities for the years ended December 31, 2021 and 2020:

| | | <u>2021 </u> | 2020 |
|--|-----------|--|--------------|
| Deferred trip fees, beginning of year | \$ | 41,000 | \$ 28,500 |
| Revenue recognized that was included | | | |
| in deferred trip fees at beginning of year | (| 8,000) | - |
| Deferred fees refunded during the period | (| 2,000) | - |
| Deferred fees converted to contribution | | | |
| by payor | (| 1,500) | - |
| Increases in deferred trip fees due | | | |
| to cash received during the period | | 3,000 | 12,500 |
| Deferred trip fees, end of the year | <u>\$</u> | 32,500 | \$ 41,000 |
| | | | |

Note 9 - Contributed Nonfinancial Assets

The Organization received nonfinancial contributions that meet the criteria for being recognized in accordance with GAAP. For the years ended December 31, 2021 and 2020, amounts recognized in the statements of activities are as follows:

| | | | 2021 | 2020 | | |
|--------------------|---|-----------|----------------|-----------|---------------|--|
| Nonfinancial asset | s: | | | | | |
| Auction items | sold during special events | \$ | 45,000 | \$ | 21,500 | |
| Supplies and | granted to affiliate or used in | | | | | |
| other goods | program activities | | 5,737 | | 3,847 | |
| Cryptocurrency | immediately converted to cash | | | | | |
| | and used for all activities | | 91,67 <u>5</u> | | 2,106 | |
| Total non | financial assets | <u>\$</u> | 142,412 | <u>\$</u> | <u>27,453</u> | |

Cryptocurrency contributions of \$34,792 and \$1,800 received during the years ended December 31, 2021 and 2020, respectively, had donor-imposed restrictions for the Habitat Conservation and Community Support programs. All cryptocurrency contributions are immediately converted to cash and any donor-imposed restrictions are handled in a similar manner to donor-imposed restrictions on cash contributions. All other contributed nonfinancial assets received during the years ended December 31, 2021 and 2020, did not have any donor-imposed restrictions.

The valuation techniques used by the Organization for each donated nonfinancial contribution received are as follows:

- Auction items the fair value is estimated at the lower of the selling price received or the cost that is charged to the general public for similar products and services.
- Supplies and other goods the fair value is estimated using wholesale or retail values (as appropriate) that would be received for selling similar products in the United States.
- Cryptocurrency the fair value is estimated using the trading price on the applicable cryptocurrency exchange at the time of donation as tracked by a third party cryptocurrency donation platform.

Note 10 - Liquidity and Availability of Financial Assets

The Organization regularly monitors liquidity required to meet its operating needs and other obligations as they come due. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing activities to be general expenditures. Amounts available for general expenditures over a 12-month period include donor-restricted amounts that are available for ongoing programmatic and support expenditures.

The following reflects the Organization's financial assets, as of December 31, 2021 and 2020, reduced by amounts not available for general use within one year because of contractual, donor-imposed, or internal restrictions and designations:

| | 2021 | 2020 |
|--|--|--|
| Financial assets: Cash and cash equivalents Receivables Total financial assets | \$ 595,189 <u>16,710</u> 611,899 | \$ 469,866 <u>25,519</u> 495,385 |
| Less those unavailable for general expenditures within one year | | |
| Financial assets available to meet cash needs for general expenditures within one year | <u>\$ 611,899</u> | <u>\$ 495,385</u> |

Note 11 - Subsequent Events

Subsequent events were evaluated for potential additional disclosures through October 31, 2022, which is the date the financial statements were available to be issued.